**Oliver Thompson**

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**Personal Statement**

Oliver Thompson is an experienced Product Manager with a 30-year career in the UK banking sector. With a strong foundation in mathematics from a Russell Group university, he has successfully led product development initiatives for multiple renowned banks. Oliver is adept at strategic planning, market analysis, and customer relationship management, driving substantial business growth and innovation.

**Key Skills Summary**

* **Product Development and Management**
* **Market Analysis and Trend Forecasting**
* **Strategic Planning and Execution**
* **Cross-functional Team Leadership**
* **Customer Relationship Management**
* **Data-driven Decision Making**

**Education History**

**University of Durham (Russell Group)**

* **BSc Mathematics**
* Graduated: 1994

**Work History**

**Product Manager | HSBC**  
*Manchester, UK | 2019 - Present*  
At HSBC, Oliver led the development and launch of innovative financial products, significantly increasing customer acquisition. He collaborated with cross-functional teams to ensure seamless product integration, resulting in a 25% growth in market share.

**Product Manager | Barclays Bank**  
*Manchester, UK | 2016 - 2019*  
Oliver managed a diverse product portfolio, enhancing customer satisfaction and achieving a 20% growth in revenue. His strategic planning and market analysis were instrumental in driving product success.

**Product Manager | Lloyds Bank**  
*Manchester, UK | 2013 - 2016*  
At Lloyds Bank, Oliver directed product lifecycle management, resulting in a 15% increase in market share. He focused on aligning product features with customer needs and market trends.

**Product Manager | Royal Bank of Scotland**  
*Manchester, UK | 2010 - 2013*  
Oliver oversaw product development from concept to launch, ensuring market fit and customer satisfaction. His role involved extensive stakeholder engagement and process optimization.

**Product Manager | NatWest Bank**  
*Manchester, UK | 2007 - 2010*  
At NatWest, Oliver managed product portfolios, driving innovation and market growth. He utilized customer feedback to refine product offerings and improve user experience.

**Product Manager | Halifax Bank**  
*Manchester, UK | 2004 - 2007*  
Oliver's role at Halifax involved leading product innovation and development, achieving notable business growth. He worked closely with various departments to ensure successful product rollouts.

**Product Manager | Nationwide Building Society**  
*Manchester, UK | 2001 - 2004*  
Oliver directed product management initiatives, focusing on customer-centric design and market competitiveness. His strategic vision contributed to a significant increase in customer loyalty.

**Various Roles in Product Management | Various UK Banks**  
*Manchester, UK | 1994 - 2001*  
Oliver gained comprehensive experience in product management through various roles, building a strong foundation in banking operations and product development.

**Qualifications**

* Certified Product Manager (CPM)
* PRINCE2 Practitioner
* Agile Certified Practitioner (PMI-ACP)
* Six Sigma Green Belt
* Certified ScrumMaster (CSM)